



YOU
ARE THE
SPARK
DTX41

Skilled / Passionate / Agile / Remarkable / Knowledgeable

**EXHIBITOR &
SPONSOR INFO**

**Las Vegas
Tropicana Hotel**

25-28 MARCH, 2024

DTX is the only national conference designed BY technicians FOR technicians. This is your opportunity to interact with the best and brightest technicians and SPARK new ideas that will revolutionize the industry

DTX41 is sponsored by





NEW FOR DTX41

NEW schedule – Dialysis Solutions Center opens on **Tuesday**, March 26 at 5:00 pm and finishes on **Wednesday**, March 27 at 6:00 pm.

NEW opportunities – Your company can provide hands-on sessions on Monday afternoon March 25 from 3:00 – 5:00 pm. We will ask our participants to register in advance for four 25 minute sessions.

You will have the opportunity to educate technicians about your product or service.

NEW exhibit option – Want a private meeting space in or near your booth? Take a look at our new Nook Event Pod.

DTX41 is sponsored by NANT



NEW SCHEDULE

DTX41 shifts to Monday - Thursday in 2024. This new schedule will provide time for everyone to return home for Good Friday, which is the day after DTX41 ends.

The conference this year will include three full days, starting on Monday, March 25 at 1 pm and concluding on Thursday, March 28 at noon.

Dialysis Solutions Center set-up will be on **TUESDAY March 26** and will open at 5:00 pm on Tuesday evening with a grazing dinner. You're welcome to invite your customers to dinner that night..

The Dialysis Solutions Center will close at 6:00 pm on **WEDNESDAY March 27**. Of course, you're welcome to join us at DTX ConneXions starting at 8:30 that night for a great time to unwind with your new contacts and customers.





HANDS-ON

DTX41 will open at 1:00 pm on Monday, March 25 with our opening speaker. From 3:00 – 5:00 pm there will be HANDS-ON sessions. We have room for 28 hands-on sessions for groups that will not exceed 25 people. This is your opportunity to reach up to 100 technicians with an in-depth demonstration of how to best use your product or service. With your sponsorship, we will make sure that we have room for your demonstration(s).

Technicians attending DTX40 asked for more ways to interact with other technicians and to get more meaningful information from exhibitors about how to best use your products and services. These hands-on sessions will help our anticipated 500 technicians get to meet other technicians interested in the same things while getting better exposure to your products and services..

QUIET
REMARKABLE NOISE
REDUCTION BOOSTS
MINDS AND ENHANCES
NETWORKING

BRANDABLE
EVERY SURFACE IS A
POTENTIAL BRANDING
CANVAS

POWERED
INTEGRATED MAINS
AND USB POWER
SOCKETS PLUS
ADJUSTABLE LIGHTING



SUSTAINABLE
REDUCE INFRASTRUCTURE,
WASTE, LABOUR AND
TRANSPORT

HEALTHY
CERTIFIED FOR ITS
WELLNESS AND RAPID
RECHARGE EFFECTS

MOBILE
QUICK TO INSTALL + MOVE
RESPOND TO CHANGE
REDUCE COSTS



EVENT NOOK PODS

DTX41 is introducing Event Nook Pods to the Dialysis Solutions Center. You can use a Nook in your booth – see below. You can also have a private booth in the Dialysis Knowledge Alley in a separate part of the Dialysis Solutions Center for more in-depth conversations.

The Event Nook Pods are completely brandable. We recommend using a pod at the end of your booth so that your branding will be even more visible throughout the Dialysis Solutions Center.

We have a limited number of Event Nook Pods available – be sure to reserve yours early!

NOOK EVENT PODS

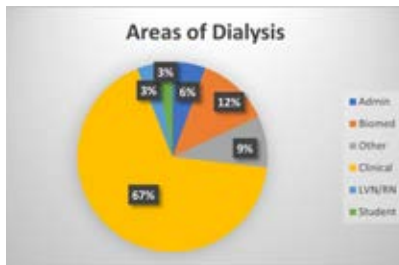


INTEGRATED MEETING POD

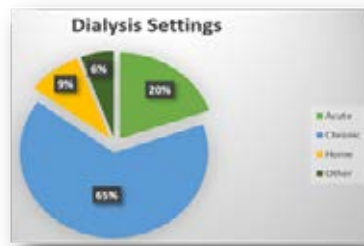


ABOUT NANT

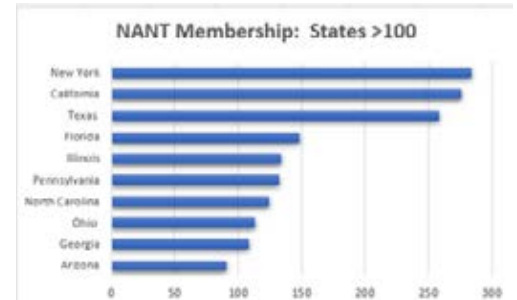
NANT's mission is to promote the highest quality of care for the CKD patient through education and professionalism. Here's a snapshot of the current NANT membership:



AREAS



SETTINGS



MEMBERSHIP BY STATE

PREVIOUS NANT CONFERENCE EXHIBITORS

Airos Medical
 AAKP
 AmeriWater Inc
 AOSS Medical Supply
 Arkray USA
 Asahi Kasei Medical America
 Ascend Clinical
 Avenu Medical
 B. Braun Medical Inc.
 Baxter Healthcare Corporation
 BD
 Biomedix Dialysis LLC
 BONENT
 Cath Dry, Inc.
 Cantel
 Cardinal Health
 Chair-A-Medics
 CDC
 Champion Manufacturing, Inc.
 CSL Vifor
 DaVita Kidney Care
 Diasol Inc.

Fist Assist Devices LLC
 Fresenius Kidney Care
 Fresenius Medical Care
 GIA Medical
 H&S Technical Services
 Health Trust Workforce Solutions
 HemaSource
 Henry Schein Inc.
 Ideal Supplies
 Impact Service
 IBT Scientific
 Isopure
 Kidney Community Emergency
 Response Coalition
 Lifeliqe Inc.
 Mar Cor | Evoqua
 Medcor, Inc.
 Medical Solutions International
 Medtronic
 Mesa Labs
 Metro Medical Supply
 Molded Products

National Kidney Foundation
 Nephrology Nursing
 Certification Commission
 Nikkiso America, Inc
 Nipro Medical Corporation
 NxStage
 Optos
 Otsuka / NephU
 Redsense Medical
 Rockwell Medical
 RPC
 Satellite Healthcare
 Serim Research Corporation
 SPI Limited
 SVS Inc.
 The Scale People, Inc.
 State Chemical Solutions
 Total Quality Medical Inc.
 United Laboratories Inc.
 Winco, Inc

NANT COMMUNITY

ACCESS TO NANT
MEMBERS 24 / 7 / 365



Community Sponsors Members Events

The screenshot displays the 'Sponsors' section of the NANT Community website. It features three sponsor profiles, each with a logo, a name, and a brief description:

- Fresenius Medical Care:** We have become a global leader in healthcare because of the unwavering dedication our people bring to work every day ...
- Mar Cor | Evoqua:** Mar Cor® is a leading brand of water purification products and services hemodialysis and renal markets. Mar ...
- RPC Platinum:** RPC is a leading manufacturer of test strips for use in dialysis and many other products as well including ...

As a DTX Exhibitor, you have the opportunity to participate in the NANT Community. You can add your logo, information about your product/services, send messages to your followers, and even set up events for NANT members – which you can record and have available on your sponsor page. **Your participation in the NANT Community is part of your DTX exhibit fee.**

NANT Community



DTX41 PLAN

- **WORK** with key dialysis providers to help them bring their top technicians to DTX41.
- Anticipated **ATTENDANCE**: 500 technicians
- **BUILD** on DTX's reputation as being *THE* place for annual meeting of the minds in Dialysis Technology
- **EXPAND** opportunities for companies to have private meetings just off the exhibit floor (see Event Nook Pods)
- **PROVIDE** exhibitors with the opportunity to host hands-on sessions to educate technicians about your products/services
- **OFFER** DTX Learning Library so that all participants can earn the full amount of contact hours available

E A C H B O O T H I N C L U D E S

- Live booth in the Dialysis Solutions Center at the Tropicana Hotel on March 26 - 27, 2024
- Sponsor status on the NANT Community platform, available to all NANT members 24/7/365

H O W M U C H & W H E N

- No increased cost for 10' x 10' booth from 2023: \$4,995
- *Nephrology-related not-for-profit certification organizations \$1,995*
- Other sizes available - see contract for sizes/fees
- **CONTRACT & PAYMENT DEADLINE: 23 FEBRUARY 2024**
- *Payment in full MUST be received for inclusion in on-site program*

Exhibit Manager: Doug Conrad | 937.586.3705 | nant@meinet.com

NANT

DTX41 EXHIBITOR INFO

Schedule

TUESDAY, 26 March 2024

10:00 am – 4:30 pm Exhibitor Move-in
5:00 pm – 7:00 pm Opening Reception

WEDNESDAY, 27 March 2024

10:00 – 10:45 am Refreshments
12:00 – 1:30 pm Lunch in Exhibit Hall
3:10 – 3:40 pm Refreshments
5:20 – 6:00 pm Closing Reception
6:00 – 9:00 pm Move-out

Note: The exhibit hall must be cleared on Thursday evening. Please contact show management if there are any concerns or questions about move-out.

Hotel Info

The Tropicana Hotel & Casino

3801 Las Vegas Blvd. South, Las Vegas, NV

The exhibits are located in the carpeted Pavilion; booths are provided a 7" x 44" ID sign, one table and two side chairs. There are a limited number of multiple booths available. Booth drape color is black.

Call 800.634.4000 and refer to DTX41 NANT Meeting to reserve your room.

Sleeping room rates are \$99 single/double from Sunday, March 24 – Thursday, March 28. There is a \$20 resort fee and 13.38% tax per night.

Please make your reservations by February 25 to ensure you can reserve your room at this special DTX41 rate

Participation Fees	<i>Includes lunch on Wednesday, WiFi for all exhibitors and attendees, AND visibility on www.DialysisTech.NET and the NANT Community platform.</i>
10' x 10'	\$4,995
10' x 20'	\$8,495
10' x 30'	\$11,250
10' x 40' OR 20' x 20'	\$14,985
Non-profit	\$1,995
Nook	\$3,500 each
Hands-on Session	\$3,500

Contract & Payment DEADLINE

February 23, 2024

Contract and full payment must be received by February 23rd for inclusion in the program.

Hands-on sessions must be reserved by December 1, 2023, and will be allocated on a first-come basis.

Product descriptions due no later than March 1, 2024

DTX41 Exhibit Manager

Doug Conrad | 937.586.3705
nant@meinet.com

11 W Monument Avenue, Ste 510
Dayton, OH 45402
Fax: 937.586.3699

DTX41



SPONSORSHIP OPPORTUNITIES

DTX41 offers ways to increase your visibility

We are here to help your company create a custom-designed presence at DTX41. We will design a package that meets your needs - and your marketing budget. Don't see what you want below? Call Doug Conrad at 877.607.NANT - we will work with you to design YOUR package.

- **Provide scholarships so technicians can attend DTX41:** Technicians who come to their first event as scholars often become the industry's future leaders. Your company receives recognition in the DTX promotional materials and special photos at your booth with the recipients. Scholars receive registration, 3 nights at the hotel, and \$50 cash. **Cost per scholar: \$1,200**
- **Food/Social Event Sponsorship:** The surest way to technicians' hearts and minds is to feed them! All event sponsorships include logo napkins and signs announcing your company's sponsorship
- **Registration Materials:** Put your brand in the hand of every DTX41 participants. All can be personalized with your company name.

Your company sponsorship will be recognized with your logo, identification in promotion of DTX41, NANT News and announcements during the meeting as appropriate.

NEW this year:

- Hands-on Sessions
- Event Nook Pads
- Wednesday Lunch

DTX41



VISIBILITY



OPPORTUNITIES

Scholarships <i>Registration, 3 nights @ hotel, \$50 stipend</i>	\$1,200/scholar
FOOD AND SOCIAL EVENTS	
Continental Breakfasts <i>Tuesday and Wednesday are available</i>	\$5,000 each
Refreshment Breaks <i>Monday afternoon, Tuesday, Wednesday morning and afternoon, Thursday morning</i>	\$3,000 each
Opening Reception in Dialysis Solutions Center on Tuesday	\$15,000
Networking Breakfast on Thursday morning	\$10,000
Tuesday lunch <i>multiple sponsorships available!</i>	\$15,000 each
REGISTRATION MATERIALS	
Totebags / Notepads wth pens / Lanyards / Bottled Water wth Company logo / Banners/windows/floors / Room Key	ALREADY RESERVED!
Water Bottles with Company Logo	\$5,000
Professional Photo Booth <i>next to your exhibit</i>	\$3,000/DAY
DOT contact cards personalized with your Company Logo	\$15,000
HANDS-ON SESSION PARTICIPATION	\$3,500
<i>Any of the above sponsorships counts towards the hands-on sponsorship. If you are NOT sponsoring at least at the \$3,500 level, then we ask you to become a Hands-On Session sponsor.</i>	

Exhibit Contract



25-27 March 2024
Tropicana Hotel, Las Vegas



You can complete this form online and pay at <https://tinyurl.com/DTX41EX>

Please complete the contact information below. This person will receive all exhibitor correspondence.

Company Name: _____

Contact Person: _____ **Title:** _____

Address: _____

City: _____ **State:** _____ **Zip Code:** _____

Phone: _____ **Fax:** _____

E-mail: _____ **Website:** _____

Booth Size (both live & virtual)	Rate	Booth Preferences*
<input type="checkbox"/> 10' x 10'	\$4,995	1 st _____
<input type="checkbox"/> 10' x 20'	\$8,495	2 nd _____
<input type="checkbox"/> 10' x 30'	\$11,250	3 rd _____
<input type="checkbox"/> 10' x 40' or 20' x 20'	\$14,985	4 th _____
<input type="checkbox"/> Nonprofit 10' x 10'	\$1,995	
<input type="checkbox"/> Nook Event Pod	\$3,500	How many _____

* Sponsors and previous exhibitors will receive priority booth assignments if deposit or full payment is received by 31 October 2023

We prefer **not** to be located near the following companies:

Products/Services Description Please provide an optional 50-word description of your products and services that will be included in the program materials for all attendees. Descriptions must be submitted no later than **7 February 2024**. Please e-mail your descriptions to nant@meinet.com.

Payment of Fees BOOTH SPACE IS CONFIRMED WHEN 50% DEPOSIT IS RECEIVED; FULL PAYMENT IS DUE **10 JANUARY 2024**. Sponsors and last year's exhibitors will receive priority booth assignments. The contract and payment deadline for inclusion in the program is **1 March 2024**. Exhibit fees may be paid by check, ACH transfer, or credit card (American Express, MasterCard or Visa). NANT Tax ID Number 14-1722307.

In accordance with the terms, conditions and regulations governing exhibits at NANT meetings, the undersigned hereby makes application for exhibit space that when accepted by NANT becomes a contract. All rules and regulations as outlined in the exhibit prospectus, as well as any amendments published by NANT are part of this contract. Failure to abide by such rules and regulations results in the forfeiture of all monies paid or due to NANT under terms of this agreement.

Signature

Date

Payment Information (FIN # 14-1722307)

Payment enclosed. Please make check payable to NANT.

PAY ONLINE WITH YOUR CREDIT CARD

Amount: \$ _____

American Express - MasterCard - Visa

Please go to <https://tinyurl.com/DTX41EX> to charge your exhibit fee

Want to pay via ACH transfer? Contact Doug Conrad for account information at 937.586.3705 or nant@meinet.com

PLEASE SEND COMPLETED APPLICATION AND CHECK PAYMENT TO NANT:

11 W Monument Ave, Suite 510, Dayton, OH 45402 ● P: 877.607.NANT ● F: 937.586.3699 ● nant@meinet.com

RULES & REGULATIONS

1. Show Sponsorship and Management: This meeting is produced by and is the property of the National Association of Nephrology Technicians/Technologists (NANT). NANT will provide all show management functions and establish all show policies. Each prospective exhibitor is required to sign the Application and Contract for space. By doing so, he subscribes to the Rules and Regulations, which are a part of the Application and Contract.

2. Space Allowance and Selection Procedure: Space will be assigned on a first come basis, based on when the payment or purchase order is received. If all choices requested by the exhibitor have already been assigned, NANT will allocate space from that which is available and the exhibitor agrees to accept such assignment. NANT reserves the right to grant priority to sponsors and previous exhibitors.

3. Cancellation or Withdrawal: An exhibitor may cancel or withdraw from the show(s) subject to the following conditions: (a) the exhibitor shall give NANT notice in writing of his intention to cancel or withdraw from the show. (b) Refund schedule: cancellation received 3 months prior to show - fee refunded in full. Cancellation received between 3 months and 30 days - 50% of fee is refunded. Cancellation received 29 days or less prior to show - fee is not refunded. In the event of cancellation, NANT shall have the right to use said space for its own convenience including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor. NANT assumes no responsibility for having included the name of the canceled exhibitor or description of his products in programs, news releases, or other materials.

4. Default of Occupancy: Any exhibitor failing to occupy by 12:00 p.m., the day of the show(s), space contracted for but not canceled is obligated to pay the full cost of such space. In that event, NANT shall have the right to use said space for its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the defaulting exhibitor. NANT assumes no responsibility for having included the name of the defaulting exhibitor or descriptions of his products in the show program, brochures, news releases, or other material.

5. Building Occupancy: In case the premises of the Tropicana Hotel shall be destroyed or damaged, or if the show does not take place as scheduled or is interrupted and/or discontinued or access to the premises is prevented or interfered with by reasons of strike, lockout, injunction, act of war, act of God, emergency declared by any governmental agency or by NANT, or for any other reason, this contract may be terminated by NANT. In the event of such termination, the exhibitor waives any and all damages and claims for damages and agrees that the sole liability of NANT shall be to return to each exhibitor his space payment less his pro rata share of all costs and expenses incurred and committed by NANT.

6. Service Organizations: In no instance shall NANT be responsible for the conduct of any contractors, sub-contractors or their employees acquired by an exhibitor. NANT assumes no responsibility for failure to perform by contractors.

7. Booth Arrangement: All exhibitors shall arrange their displays so they utilize only the booth area contracted for and in such manner as to recognize the right of other exhibitors and show visitors and to conform to the overall pattern developed by NANT.

Appearance: An exhibitor is responsible for maintaining an appropriate display. Exhibitors must arrange to remove excessive amounts of trash or waste materials during show hours. **Fire Regulations:** All materials shall be fire-resistant. **Storage:** Exhibitors shall provide storage within their display space or with the drayage company. NANT will not be responsible for storage of Exhibitor materials or equipment.

8. Music Licensing: NANT will not be responsible for acquiring music licensing agreements on behalf of exhibitors. If any part of the exhibit or display includes the use of live or recorded music, a licensing fee is required. For additional information, please call the following toll-free numbers: American Society of Authors and Composers at 1.800.627.9805 or Broadcast Music Inc. at 1.800.669.4264.

9. Delivery and Removal: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during the show without permission first being secured in writing from NANT.

10. Material Handling: NANT will designate an official exhibit service contractor for the annual DTX event at the Tropicana Hotel. The official service contractor is the exclusive provider of material handling, booth furnishings and other services. An Exhibitor packet with specific details will be provided to each contracted exhibitor.

11. Safety, Fire and Health: The exhibitor must comply with safety, fire and health ordinances regarding installation and operation of equipment. All displays, exhibit materials, and equipment must be reasonably located and protected by safety guards and fireproofing to prevent fire hazards and accidents.

12. Care of Building: No exhibitor may allow an article to be brought into nor permit any act to be done in the Tropicana Hotel which will increase the premiums or void policies of insurance held by NANT. No exhibitor may permit any act by its employees by which the premises shall in any manner be marred or defaced. Exhibitor must surrender the space occupied by him in the same condition as at the commencement of occupancy. Any damages done to the premises by the exhibitor shall be made good to NANT or the Tropicana Hotel as their interest may appear.

13. Security: NANT and the exhibit facilities will take precautions to safeguard exhibitor's property by means of regular perimeter guard service. However, NANT will not be liable for damage or loss to exhibitor's property through theft, fire, accident, or any other cause. Exhibitor should insure his own exhibit and display materials. NANT will not assume liability for any injury that may occur to show visitors, exhibitors, or other agents or employees of exhibitors.

14. Exhibitor Badges: Exhibitor Personnel must register. Individuals wishing contact hours must pay the registration fee for the DTX event.

15. Liability: In the event that NANT shall be held liable for any situation which might result from a particular exhibitor's action or failure to act in any manner whatsoever, such exhibitor shall reimburse NANT and hold NANT harmless from liability resulting there from.

16. Indemnification: Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury to persons or damage to exhibitor's displays, equipment, or other property brought upon the premises of the Tropicana Hotel and agrees to indemnify, defend and hold harmless NANT, the Tropicana Hotel, and its owners, servants, agents and employees against all claims or expenses for such losses, including reasonable attorney's fees, arising out of the use of the Tropicana Hotel premises excluding any liability caused by the negligence of NANT or the Tropicana Hotel or its owners, servants, agents and employees.

17. Insurance: The Exhibitor understands that that neither NANT nor the Tropicana Hotel maintains insurance covering the Exhibitor's property or lost revenue and it is the sole responsibility of the Exhibitor to obtain such insurance.

18. General: All matters and questions not covered by the Contract, Rules and Regulations are subject to the decisions of the NANT Exhibit Manager. The Contract, Rules and Regulations may be amended at any time by the NANT, and all amendments or additions that may be so made shall be equally binding on all parties affected as the original Contract, Rules and Regulations.

19. Hospitality Suites and Meetings: Exhibitors' Hospitality Suites and Meetings shall not conflict with any scheduled Conference event. Exhibitor Hospitality Suites must be approved in advance by NANT. NANT must provide their approval to the hotel for Hospitality Suites to be released; this approval will not be granted for companies that are not approved NANT exhibitors.

20. Right of Refusal: NANT has the right to refuse exhibit space to any applicant for any reason whatsoever.

